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We chain green power and electric mobility to balance renewable energy grids and reduce the carbon footprint.

Challenge of renewable energies: Oscillating energysupply causes blackouts

For 2030, a total capacity of 350 GW (80% of total energy) in renewable energíe are estimated (Germany).

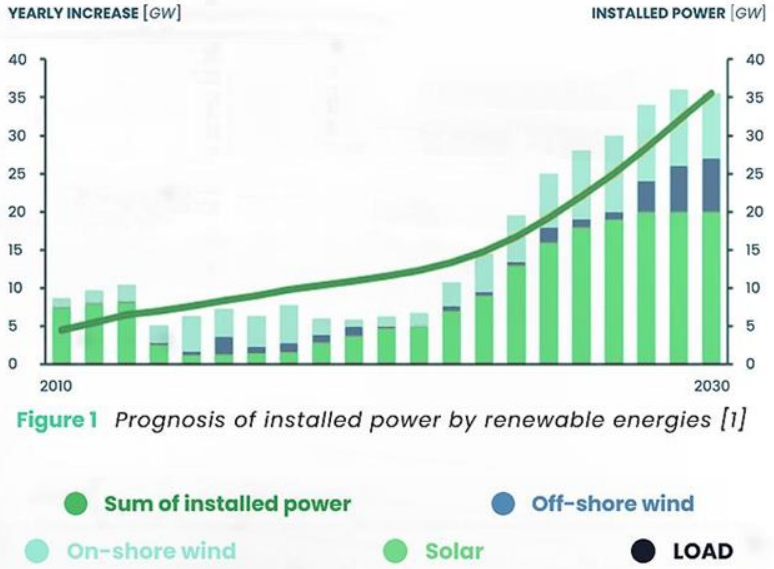

Figure 1 *Prognosis of installed power by renewable energies [1]*

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Challenge of renewable energies: Oscillating energysupply causes blackouts

Renewable energies cause **supply spikes** in the power grid, leading to instability and potential blackouts.

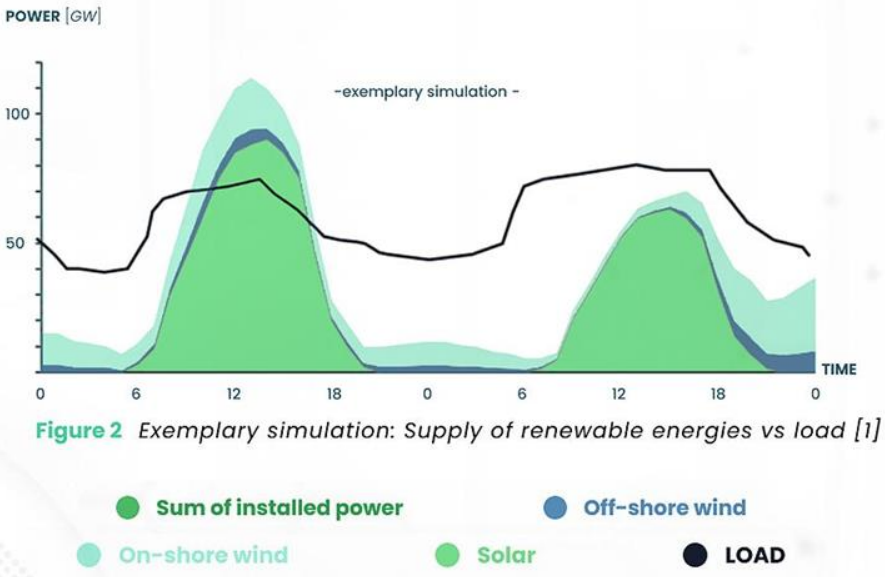

Figure 2 *Exemplary simulation: Supply of renewable energies vs load [1]*

[1]: EV CHARGING - SMART ENERGY SERVICES Workshop, P3 automotive GmbH

Solution: Grid balancing by storage of electrical energy

To counter the volatility in supply, energy is stored in order to **balance** supply and demand spikes

Most efficient way to store energy: **Battery Storage** with conversion-losses of only 10%

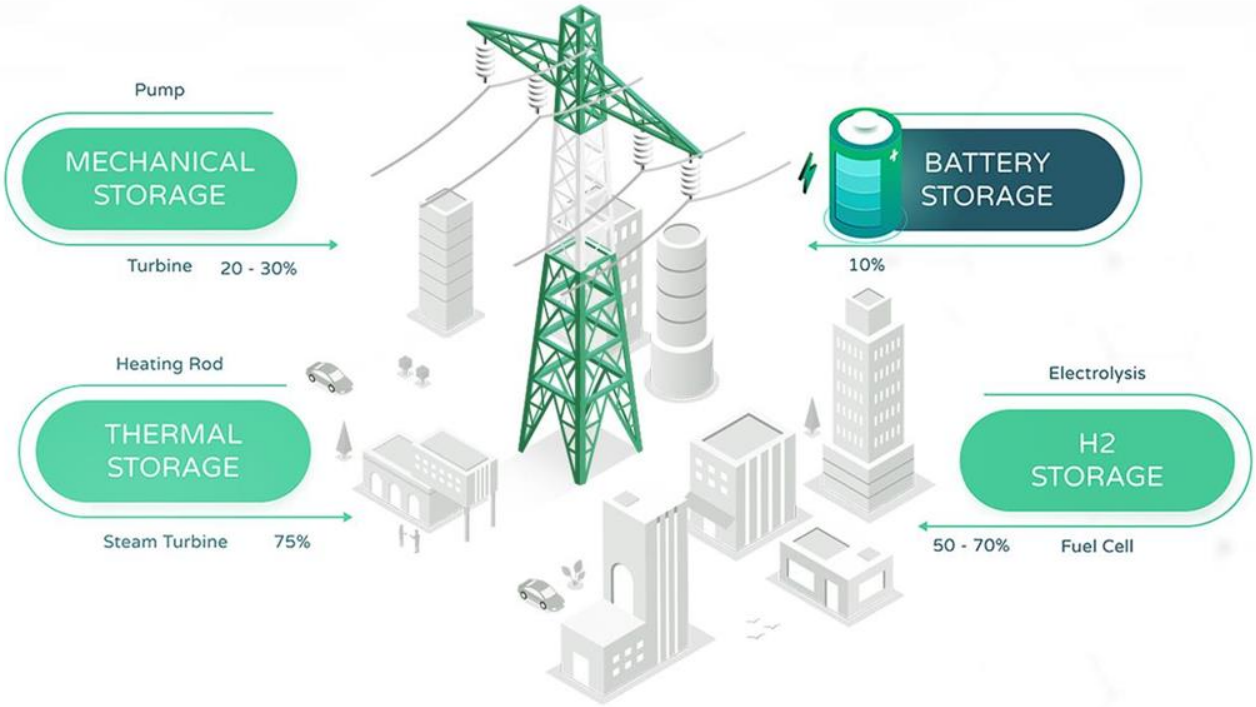

Figure 3 *Losses of energy conversion end of the converter chain, without power-heat coupling [2]*

[2]: Aktuelle Fakten zur Photovoltaik in Deutschland, Harry Wirth, Fraunhofer ISE, Download from www.pv-fakten.de,

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Solution: Grid balancing by storage of electrical energy

Battery capacity of Nissan Leaf can provide energy for an average (German) household for 4.8 days

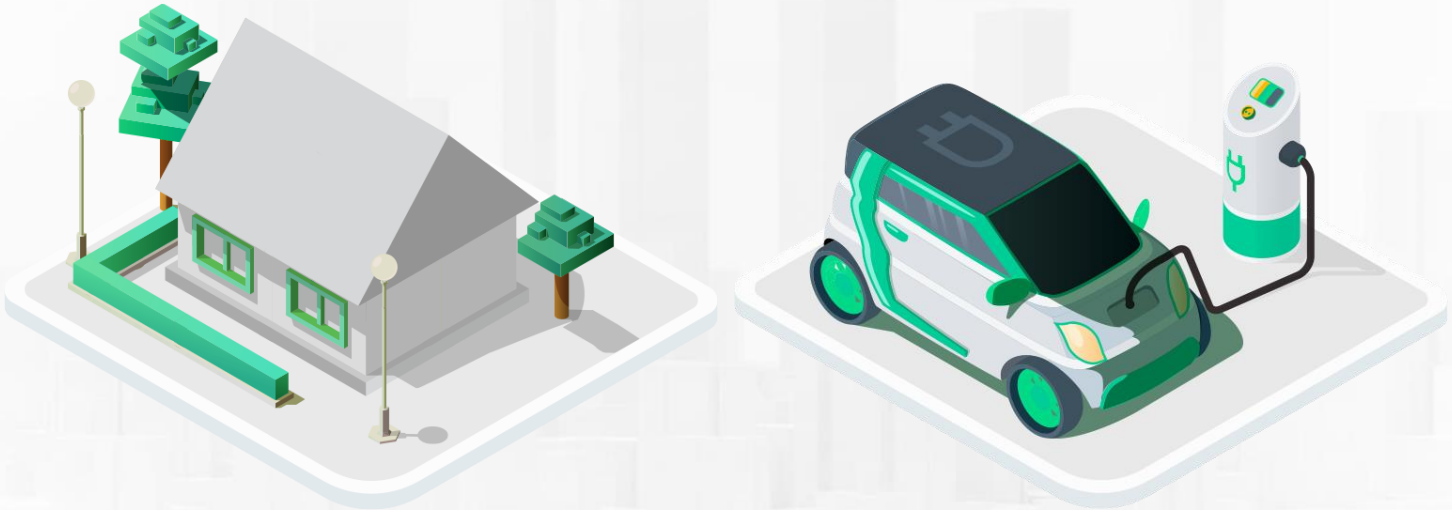


Figure 4 *Energy consumption of average household vs battery storage capacity of Nissan Leaf*

Solution: Grid balancing by storage of electrical energy

- **Potential storage capacity** of electric vehicles (in Germany) exceeds the total capacity of pump storages **by a factor of 50**.

- Therefore, **EV batteries are the perfect solution for grid balancing** and other use cases, where storage of energy is needed

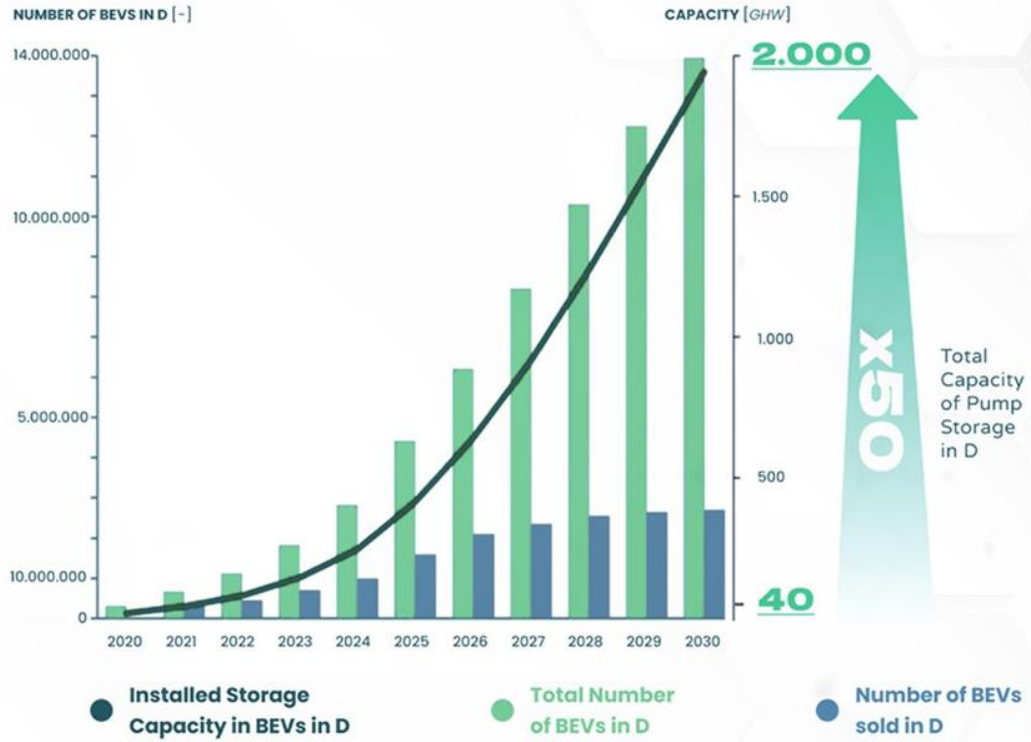
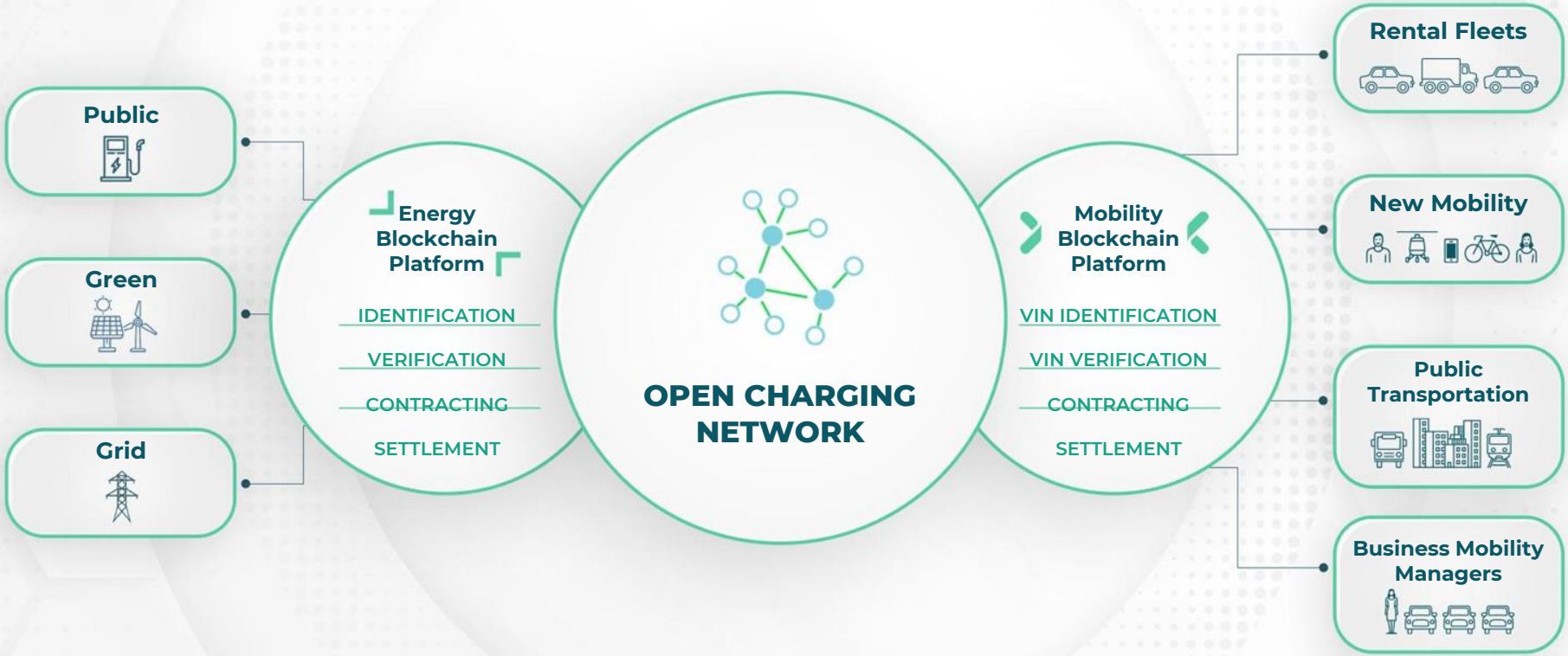
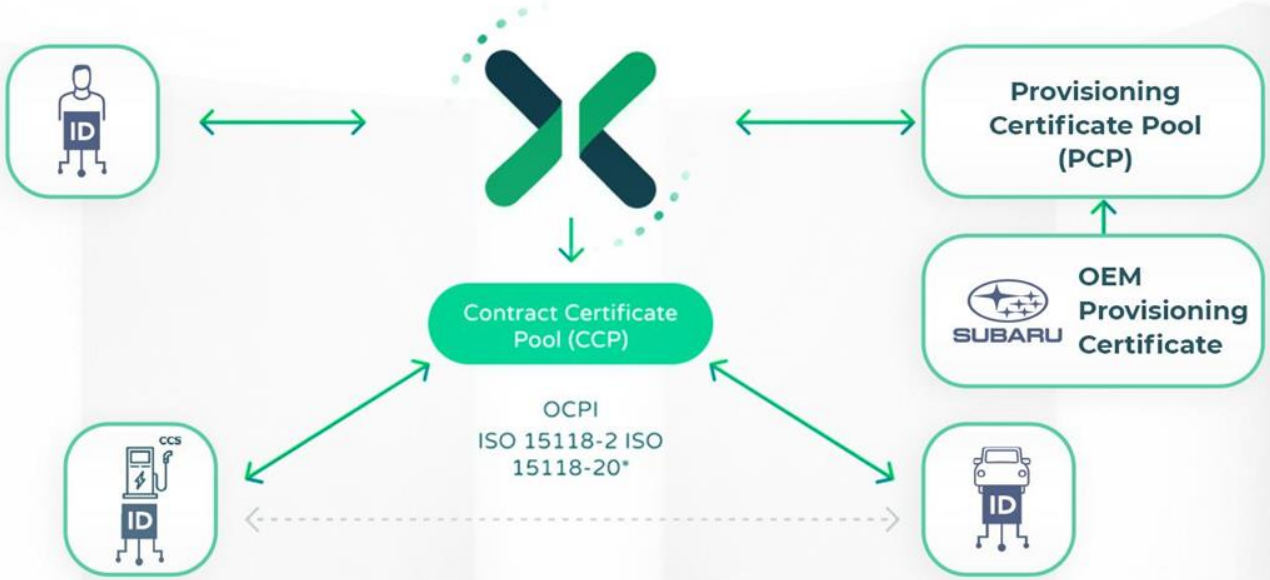


Figure 5 *Prognosis of storage capacity in BEVs [1]*

Our technology was developed to enable sector coupling by providing secure and instant accounting



Using the open chargepoint interface ensures
secure service roaming



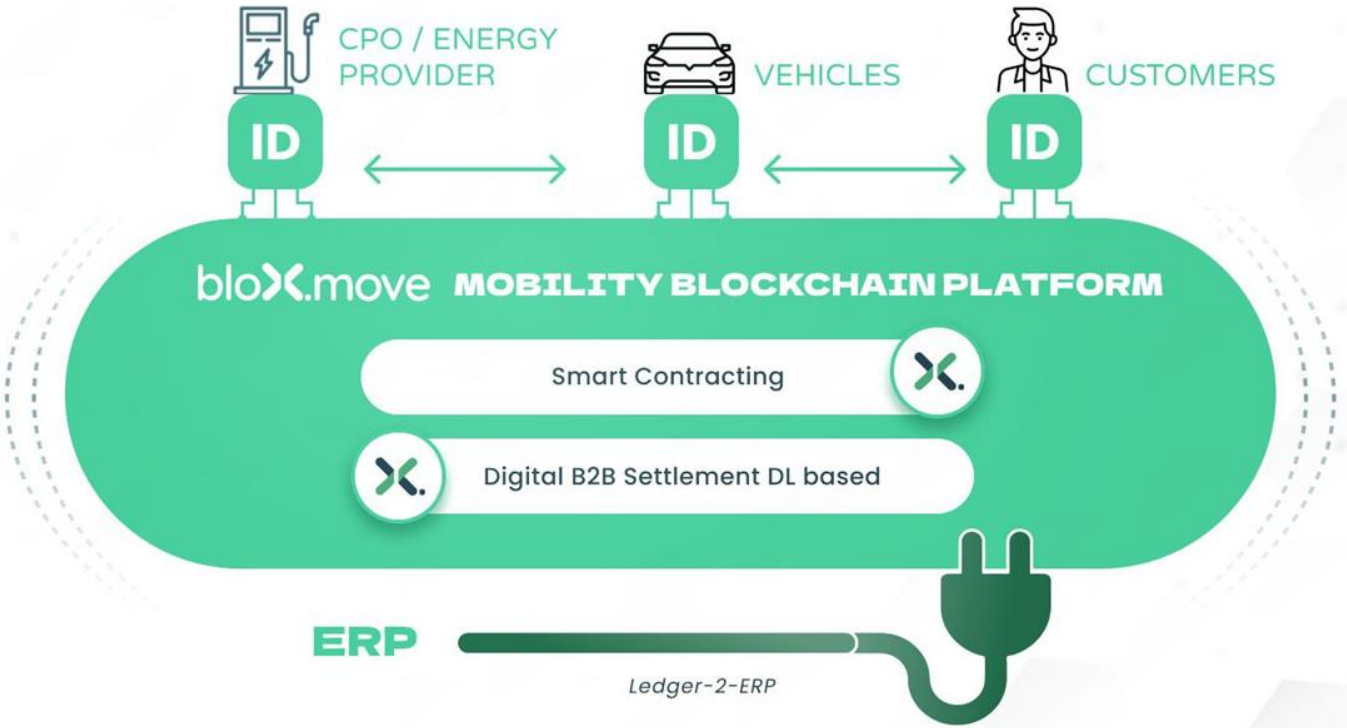
- Public Key Infrastructure (PKI) based on ISO 15118-20 -> IT Security
- Real time pooling and whitelisting of digital certificates for all related parties
- Enhanced distributed security via blockchain
- Instant settlement via blockchain

Based on DID identifiers bloXpower provides seamless roaming across all services of the ecosystem

DECENTRALIZED DIGITAL IDENTITIES

PROTOCOL AS A SERVICE

LEDGER TO ERP, ACCOUNTING, PAYROLL



bloXpower offers solutions for main 4 target segments and connect their roles in a new ecosystem design

1) Electric Fleet Operators & OEM with EV production

Holman

Max Kessler

Age:	45
Job:	Account Manager
Location:	Stuttgart

Motivation
- Offer customers access to a large variety of charging points – At home, at work or in public
- Offer customers flexible charging contracts & settlement with energy providers
- Provide technological requirements for future business models (Vehicle-to-Building, Vehicle-to-Grid, Decarbonization)

Pain Points
- Requires new ways of strategic thinking and innovation
- Market not mature enough, role of Fleet Operator to be defined
- Integration of / into existent Fleet-Management- / Charging-Software

Value Max brings
- Business knowhow
- EV Fleets
- Customers with different needs
- Environment for testing and scaling Charging Roaming POC

Value Max gets
- New Products: EV Roaming and Bring-Your-Own-Provider
- Automated and instant settlement between Customer and Energy Provider
- Offer flexible product packages to seamlessly switch from combustion-engine- to E-Fleet
- Access to bloXpower ecosystem -> future business cases in energy

2) Companies with fleet and/or need for CO2-Compensation

Heineken

Lisa Walker

Age:	33
Job:	Sustainability Manager
Location:	Amsterdam

Motivation
- Is in charge of fleet and is open for innovative models & transition to E-Mobility
- Wants to use CO2 compensation models to improve (green) brand awareness
- Has pressure to solve regulatory requirements

Pain Points
- Market not mature enough
- Regulatory Issues
- Validation of certificates unclear
- Double spending / selling of certificates
- Inflexible IT landscape
- Requires new ways of strategic thinking and innovation

Value Lisa brings
- Traditional brand with excellent reputation
- Motivation to improve CO2 balance
- Environment for scalable testing of Carbon Credit applications
- Potential revenue trough transactions

Value Lisa gets
- Improved CO2 Balance
- Conformity for regulations
- Access to Carbon Credit market and early mover advantage
- Improved brand image and potentially new customers / target segments

3) Local and Green Energy Providers (EP)

SWH. EVH

OLAF SCHNEIDER

Age:	48
Job:	CEO
Location:	Halle

Motivation
- Few energy providers own large fraction of energy market & customers.
- Need for competitive & innovative products to attract new customers
- Already offers EV charging at specific CPO, now wants to expand charging business

Pain Points
- EV & CPO Market not mature enough
- Regulatory Issues
- Inflexible IT landscape
- Requires new ways of strategic thinking and innovation

Value Olaf brings
- Green & Local Energy
- Source for validation & emission of CO2 certificates
- Network of EV charging customers
- Support from governmental subsidies / local institutions

Value Olaf gets
- New product: 100% Green EV Roaming
- Expanded network of CPOs offering SWH's energy
- New target segments & customers
- Access to Energy Web Foundation- and bloXpower-ecosystem to develop further business cases, e.g. with mobility providers

4) Charge Point Operators (CPOs), *former fuel providers*

Thomas Müller

Age:	56
Job:	CEO
Location:	München

Motivation
- Develop solutions for EV Roaming + Smart Charging and be prepared for future developments in bidirectional charging / flexibility
- Offer these solutions specialized to the needs of Fleet Operators, MSPs and OEMs

Pain Points
- Implementation of Smart Charging solutions only possible if CPO invests in expensive hardware for ISO-155118 & powerline communication.
- Dependency on OEMs to produce vehicles with CCS adapter & provisioning certificate

Value Thomas brings
- Network of Charge Point Operators and Fleet Operators
- Expertise in Charging Technology
- Potential for revenue trough transactions

Value Thomas gets
- New technology & settlement infrastructure to realize advanced charging applications
- Access to bloXmove/bloXpower ecosystem to develop new business models including MaaS & energy sector

With bloXpower's technology we unite the power X mobility sectors and enable various partners to prove 5 new business cases – in first live labs:

Bring your own Provider

- Be able to **set up 1-to-1 charging contracts** with an energy provider of your choice to power your fleet with **green energy**
- **Take your energy provider everywhere** – to public charging stations, as well as to the wall boxes of your employees for **home charging** and let us do the **instant, direct and secure settlement**.
- Use **the on-chain documented charging data** to prove the origin of your energy for **carbon accounting** purposes (2023 Corporate Sustainability Reporting Directive)

READ MORE

50hertz | Elia Group

LichtBlick

energy web

Vehicle-to-Building

- Enable employees to **utilize their company car as an energy storage** for **smart home** purposes**,** including bidirectional charging. Improve **green brand image** and **employee satisfaction**
- Use the **on-chain documented charging data** to prove the origin of your energy for **carbon accounting** purposes (2023 Corporate Sustainability Reporting Directive).

Volksbanken Raiffeisenbanken

SAP

TUM Technische Universität München

ATHLON

Carbon Credits / offsetting

- On chain documentation of your **fleets charging history, including energy origin.**
- Valid basis for carbon accounting (2023 Corporate Sustainability Reporting Directive)
- **Monetize your fleet** and create verified Carbon Credits out your data.
- The tokens can then be traded on markets or be distributed as a reward to your employees or customers.

Battery Passport

P3

Vehicle-to-Grid

- **Monetize parked EVs** as an energy storage
- **Contribute** to stability of local renewable energy grid
- **Receive financial compensation** for balancing service and **let your employees participate and profit**
- Improve **local brand image** and **employee satisfaction**

The decentralized Mobility Blockchain Platform has a solid history at Mercedes-Benz Group and a promising future as independent venture

3 YEARS

of incubation with Mercedes and further blockchain champions

Daimler Mobility

SPHERITY

Riddle & Code

51nodes

ONTology

MAY 2021

bloXmove is established by the 3 founders after the management buy-out

PRE-SEED

funding through convertible loans, founders hold > 80%

BLOCKWALL

OV

FIO

17

signed partnerships by ecosystem customers

ATHLON

50hertz

FLIX

TIER

Lufthansa Industry Solutions

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27 bloXmovers bring the expertise, experience and network to deliver

Sophia Rödiger
CEO & Founder

- 7 yrs. in mobility industry
- Business psychologist
- Partnership and investment management
- Digital Sales & Marketing

Bernd Hanisch
CFO & Founder

- 20 yrs. in fleet management
- Finance & controlling
- Product management
- eMobility

Dr. Harry Behrens
CTO & Founder

- 7 yrs. in blockchain
- PhD in decentralized network technology
- Develops the Mobility Blockchain Platform @Daimler

Marvin Kassühlke
CPO

- Product Development and Management
- Consultancy
- Scrum and Agility

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